Become an EcoXpert

What does it mean to be part of the EcoXpert network?

2026

©2026 Schneider Electric. All Rights Reserved.

Public

EcoXpert™

EcoXpert™ Partner Program

One Program. One Network. Endless Opportunities.

An EcoXpert is a Schneider Electric **partner company** that is **trained and certified on EcoStruxure™**, our open, interoperable, IoT-enabled system architecture and platform.

©2026 Schneider Electric. All Rights Reserved.

Public

Schneider Electric

A global program with local support

EcoXpert is more than a Partner Program. It's a global representation of Schneider Electric and esteemed partnership that ignites new opportunities for the growth and success of our local and regional partners.



~4,300 certified partners

80 countries

1 worldwide network

Click here to find an EcoXpert Partner near you.

©2026 Schneider Electric. All Rights Reserved.

Public

EcoXpert Partner Program Snapshot

17

Competency Certifications

Expertise that is driving digital, efficient, and sustainable solutions for our customers.

Building & Residential Automation



Grid and New Energy Lanscape



Data Center Infrastructure & Management



Power Distribution & Management



6

Segment Specializations

Understanding and resolving the criticalities that our customers face every day.



Data Centers



Healthcare



Hotels



Life Sciences



Real Estate



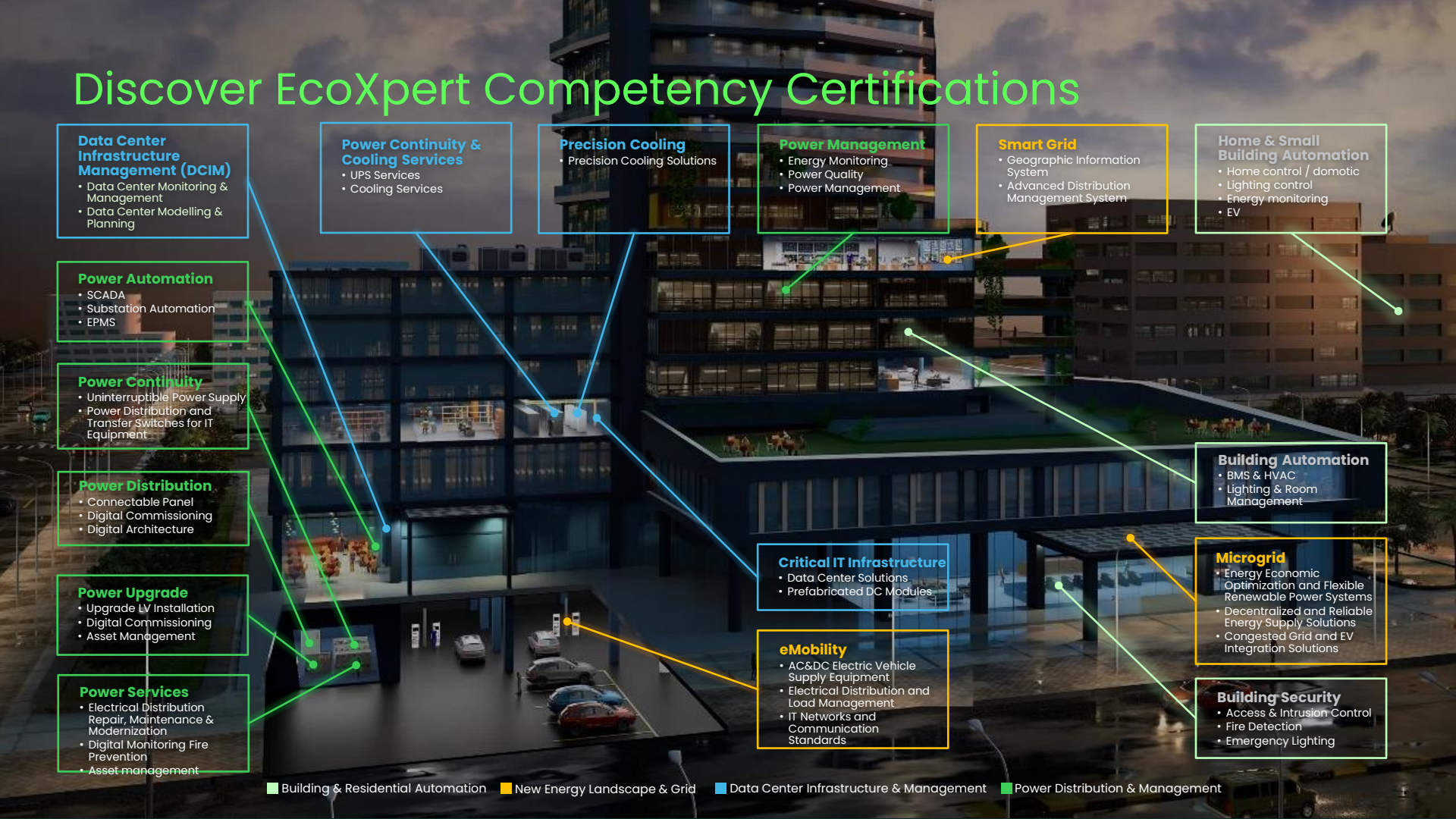
Retail

Discover the EcoXpert certifications and specializations

©2026 Schneider Electric. All Rights Reserved.

Public

Discover EcoXpert Competency Certifications



Data Center Infrastructure Management (DCIM)
- Data Center Monitoring & Management
- Data Center Modelling & Planning

Power Continuity & Cooling Services
- UPS Services
- Cooling Services

Precision Cooling
- Precision Cooling Solutions

Power Management
- Energy Monitoring
- Power Quality
- Power Management

Smart Grid
- Geographic Information System
- Advanced Distribution Management System

Home & Small Building Automation
- Home control / domotic
- Lighting control
- Energy monitoring
- EV

Power Automation
- SCADA
- Substation Automation
- EPMS

Power Continuity
- Uninterruptible Power Supply
- Power Distribution and Transfer Switches for IT Equipment

Power Distribution
- Connectable Panel
- Digital Commissioning
- Digital Architecture

Power Upgrade
- Upgrade LV Installation
- Digital Commissioning
- Asset Management

Power Services
- Electrical Distribution Repair, Maintenance & Modernization
- Digital Monitoring Fire Prevention
- Asset management

Critical IT Infrastructure
- Data Center Solutions
- Prefabricated DC Modules

eMobility
- AC&DC Electric Vehicle Supply Equipment
- Electrical Distribution and Load Management
- IT Networks and Communication Standards

Building Automation
- BMS & HVAC
- Lighting & Room Management

Microgrid
- Energy Economic Optimization and Flexible Renewable Power Systems
- Decentralized and Reliable Energy Supply Solutions
- Congested Grid and EV Integration Solutions

Building Security
- Access & Intrusion Control
- Fire Detection
- Emergency Lighting

Building & Residential Automation | New Energy Landscape & Grid | Data Center Infrastructure & Management | Power Distribution & Management

Reveal EcoXpert Segment Specializations

Exclusive expertise to tackle strategic segments and deliver customer value



Data Centers

A complete portfolio – UPS, cooling, racks, DCIM, and power distribution – integrated with EcoStruxure™.



Healthcare

Future-ready solutions powered by integrated electrical and automation systems for efficient, and cost-effective operations.



Hotels

Connected systems and open, data-driven platforms for personalized guest experiences, net-zero goals, and efficiency.



Life Sciences

Optimized HVAC and integrated systems to endure reliable, energy-efficient and carbon-neutral facilities.



Real Estate

Integrated electrical, automation, and digital systems that reduce stranded asset risk and enable zero-carbon, resilient operations.



Retail

Connected, optimized systems and integrated lifecycle services for enhanced customer experience and sustainability.



Benefits to Partners

- Partner with Segment Sales Team
- Priority Access to Key Accounts
- Get Segment-Specific Resources
- VIP Business Assistance
- Connect with Tech Partners



Duties to Partners

- Pre-required EcoXpert Certification in specific badge(s)
- Sign NDA for Key Accounts
- Declare Projects in mySchneider
- Engage 2 Certified Employees
- Complete Specialization Training Path
- Create Segment Business Plans
- Maintain Expertise via Updates

©2026 Schneider Electric. All Rights Reserved.

Public

Explore the benefits of becoming an EcoXpert

Differentiate yourself in a competitive market, increase profitability, and grow your business

Grow your business

Leverage Schneider Electric's Energy Management leading offer portfolio to broaden the bid scope.

Capture new market share

Rely on the support of Schneider Electric at every turn of your expansion.

Improve your hit rate

Collaborate with the other segment specialized system integrators for innovative solutions that win new opportunities.

Develop employee expertise

Increase employee retention and decrease onboarding time through a comprehensive training and certification process.

Maximize your margin

Gain a competitive edge with tested, validated and documented technologies and Solutions.

Minimize engineering & commissioning time

Access the tools you need to optimize integration of third-party systems.

> "As an EcoXpert Partner, we can equip our customers with the newest technologies, helping them achieve their sustainability goals."



Danny Davies
C&C Group | USA

EcoXpert Building Automation Master Certified by Schneider Electric

©2026 Schneider Electric. All Rights Reserved.

Public

EcoXpert Partner program certification process

Understand the process steps and learn how to become an EcoXpert Partner



©2026 Schneider Electric. All Rights Reserved.

Public

mySchneider is your one-stop-shop digital experience

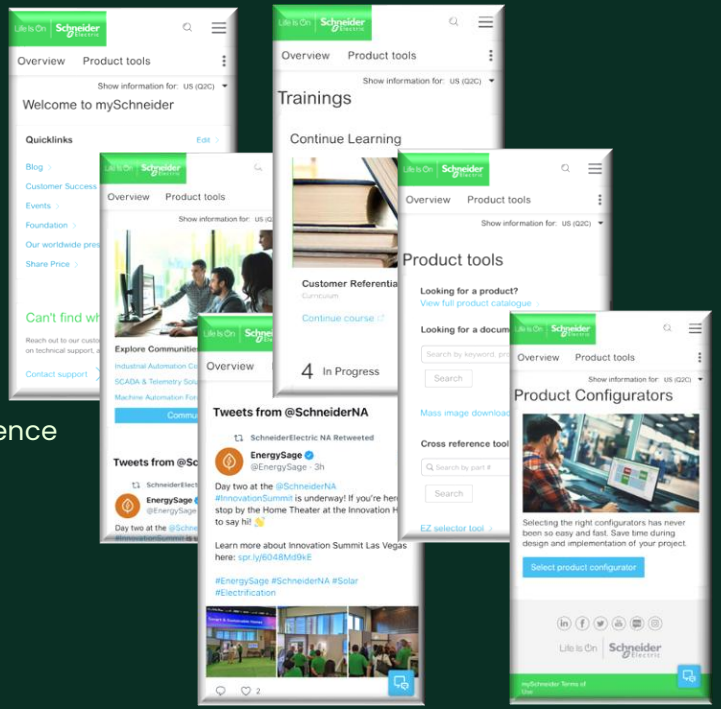
All your tools, resources, and features in a single location

Manage your relationship and your business with Schneider Electric.

Access advanced features, training, services, and communities.

Reach your EcoXpert digital benefits and exclusive content in a single portal.

Simplify your journey, increase your efficiency, grow your business.



- Customizable interface to focus on your individual business priorities
- Quick access to multiple features with Single Sign On for a smoother experience
- Dedicated EcoXpert resources updated regularly
- Immediately benefit from new features and services when released
- Simplified introduction to Schneider Electric for new employees

Log in to mySchneider and explore new possibilities.

©2026 Schneider Electric. All Rights Reserved.

Public

Advancing Energy Tech

©2026 Schneider Electric. All Rights Reserved.

Public

Schneider Electric™

se.com

©2026 Schneider Electric. All Rights Reserved.
Schneider Electric trademark is the property of Schneider Electric,
its subsidiaries, and affiliated companies.
All other trademarks are the property of their respective owners

Public