Work with an EcoXpert

Explore the benefits of working with an EcoXpert

2026

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EcoXpert™ Partner Program

One Program. One Network. Endless Opportunities.

An EcoXpert is a Schneider Electric **partner company** that is **trained and certified on EcoStruxure™**, our open, interoperable, IoT-enabled system architecture and platform.

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A global program with local support

EcoXpert is more than a Partner Program. It's a global representation of Schneider Electric and esteemed partnership that ignites new opportunities for the growth and success of our local and regional partners.



~4,300 certified partners

80 countries

1 worldwide network

Click here to find an EcoXpert Partner near you.

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EcoXpert Partner Program Snapshot

17

Competency Certifications

Expertise that is driving digital, efficient, and sustainable solutions for our customers.

Building & Residential Automation



Grid and New Energy Lanscape



Data Center Infrastructure & Management



Power Distribution & Management



6

Segment Specializations

Understanding and resolving the criticalities that our customers face every day.



Data Centers



Healthcare



Hotels



Life Sciences



Real Estate



Retail

Discover the EcoXpert certifications and specializations

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Discover EcoXpert Segment Specializations

Partners with exclusive expertise to tackle strategic segments and deliver turnkey projects



Data Centers

Complete portfolio: UPS, cooling, racks, DCIM, power distribution.

Smart integration: EcoStruxure™ for building and power management.

End-to-end support: Design, build, operate, and maintain.



Healthcare

Digital healthcare: Future-ready solutions for hospitals and health systems.

Optimized operations: Improved efficiency, low cost and smart planning.

Integrated tech: Electrical and automation systems for resilience and outcomes.



Hotels

Enhanced guest experience: Personalization through connected systems.

Sustainable operations: Net-zero goals with energy management expertise.

Integrated architecture: Open, data-driven platforms for robustness and efficiency.



Life Sciences

Maximize profitability: Reduced stranded asset risk with Responsible & Responsive Real Estate.

Sustainable operations: Efficiency, resilience, and zero-carbon goals.

Integrated systems: Electrical, automation, and digital tech for smarter portfolios.



Real Estate

Enhanced customer experience: digitization through connected systems.

Sustainable operations: Optimized systems for cost savings and zero-carbon.

Integrated tech & services: Connected systems with lifecycle support.



Retail

Reliable facilities: Guaranteed continuity and faster delivery of quality products.

Energy efficiency: HVAC solutions to cut costs and emissions.

Carbon-neutral goals: Optimized systems for sustainability and durability.

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Understanding badges and segment specializations

What badges & segment specializations represent and why they matter

17 Competency Certifications

Expertise that is driving sustainable, efficient, and innovative solutions for our customers.

Building & Residential Automation

- Home & Small Building Automation
- Building Automation
- Building Security

Data Center Infrastructure & Management

- Data Center Infrastructure Management
- Critical IT Infrastructure
- Precision Cooling
- Power Continuity & Cooling Services

Power Distribution & Management

- Power Distribution
- Power Upgrade
- Power Management
- Power Automation
- Power Services
- Power Continuity

New Energy Landscape & Grid

- eMobility
- Microgrid
- Smart Grid

6 segment specializations

Understanding the criticalities our customers face.



Data Centers | Healthcare | Hotels | Life Sciences | Real Estate | Retail

What they represent

- Badges validate technical skills and commercial competencies through rigorous training and assessments.
- Demonstrates top-level competencies in Schneider Electric solutions across multiple domains.
- Segment specializations focus on industry-specific knowledge for sectors like healthcare and retail.
- Together, badges and specializations signify continuous learning and adherence to high standards.

Why they matter

- Badges and segment specializations help build trust by certifying technical proficiency and industry knowledge among partners.
- They enable delivery of integrated solutions that address unique
- customer challenges.
- • Certifications open new business prospects and helps partners showcase deep knowledge.
- • Specialized partners embrace segment opportunities and differentiate through specialized application knowledge.

Discover the EcoXpert certifications and specializations

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Why work with EcoXpert?

Deliver sustainable, innovative and efficient projects – with confidence

Partner with Certified Experts

Work with Schneider-trained professionals

Use Cutting-Edge Technology

Stay ahead with proven, future-ready solutions

Ensure Project Excellence

Design, install and maintain seamlessly

Get Global + Local Support

Worldwide reach with hands-on service

Solve Complex Problems Fast

Leverage deep expertise to tackle your challenge

Lead on Sustainability

Digitize and decarbonize your operation

> “It has changed the way we can manage our business, and the return on investment keeps growing with every problem we’re able to identify.”



Marc Calderwood
Massmart | South Africa

Massmart powered by Walmart

Watch EcoXpert Impact video and see how colaboration drives sustainability

Explore our global library of EcoXpert success stories and testimonials

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Schneider Electric

Advancing Energy Tech

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